

FRANCHISERS

Rank	Company • name • address • website	Units		Description of Franchise Operation	Cost • initial investment • initial franchise fee • royalty (% of sales)	New Franchise Contact • name	Top Local Executive • name • title • phone	Image
		Total Franchises • 2021 • 2020	Company-Owned Locations • 2021 • 2020					
	 Qwench Juice Bar 350 S. Grand Ave., Suite 3070 Los Angeles 90071; qwenchjuice.com	30 20	NA NA	juices, smoothie blends, bowls	\$278,150 - \$515,400 \$40,000 6	Boris Horvat	Thomas Nariman CEO (323) 825-5373	
32	 Tapioca Express Inc. 1908 Central Ave. South El Monte 91733; tapiocaexpress.com	29 34	0 0	tea-based beverages, coffee, juice, food at quick-service stores	100,000 - 540,000 9,000 - 15,000 3	NA	Cheng-Wei Lin CEO (626) 453-0777	
33	 Pizza Studio 21781 Ventura Blvd., Suite 388 Woodland Hills 91364; pizzastudio.com	21 ¹ 26 ¹	NA NA	fast-casual pizza restaurants	225,000 - 560,000 25,000 5.5	Anthony Mancilla	Ronald Biskin CEO (818) 224-5250	
34	 Rock & Brews 321 12th St., Suite 200 Manhattan Beach 90266; rockandbrews.com	17 ¹ 16 ¹	2 ¹ 2 ¹	family-friendly, rock-themed restaurant experience	1,510,000 - 2,505,000 50,000 4	Dave Furano	Adam Goldberg CEO (310) 545-9977	
35	 800 Degrees Woodfired Kitchen 1539 Vine St. Los Angeles 90028; 800degreespizza.com	16 ¹ 13 ¹	NA NA	fast-casual pizza restaurants	782,500 - 1,609,500 25,000 - 40,000 5	Anthony Carron	Anthony Carron Chief Brand Officer, Founder (323) 538-0275	
	 Midici 20631 Ventura Blvd., Suite 200 Woodland Hills 91364; mymidici.com	16 ¹ 21 ¹	NA NA	Neapolitan pizza	611,616 - 752,948 46,000 5	NA	Amit Kleinberger CEO (818) 708-0316	
37	 Drnk Coffee + Tea 350 S. Grand Ave., Suite 3070 Los Angeles 90071; drnkcoffee.com	15 12	NA NA	coffee, tea, fresh food	253,150 - 515,500 40,000 6	Boris Horvat	Thomas Nariman CEO (323) 825-5373	
38	 Al & Ed's Autosound 3761 S. Hill St. Los Angeles 90007; al-eds.com	14 14	NA NA	mobile electronics	60,000 5,000 2	Shawn Razipour	Robert Calderon President (818) 908-5710	
39	 Sansai 12259 Crenshaw Blvd., Suite C Hawthorne 90250; sansaigrill.com	11 ¹ 11 ¹	1 ¹ 1 ¹	Japanese grill restaurant	440,900 - 801,000 35,000 5.5	NA	Ronald Dharmika CEO (310) 676-2809	
	 PizzaRev 2535 Townsgate Road, Suite 101 Westlake Village 91361; pizzarev.com	11 ¹ 11 ¹	NA NA	fast-casual pizza restaurants	468,500 - 903,000 15,000 - 30,000 5	Dave Olson	Jim Kepple CEO (805) 418-5202	
41	 Bellacures Nail Salons 311 N. Robertson Blvd., Suite 620 Beverly Hills 90211; bellacures.com	7 7	0 0	nail salons	112,300 - 260,417 40,000 6	NA	Gerard Quiroga President (310) 961-3611	
42	 Cardio Barre Franchise 12530 Riverside Drive Studio City 91607; cardiobarre.com	5 ¹ 5 ¹	NA NA	fitness studio	131,663 - 165,163 35,000 8	NA	Richard Giorla CEO (818) 761-6006	
43	 Top Round Roast Beef 1000 S. La Brea Ave. Los Angeles 90019; eattopround.com	4 4	1 1	quick-service roast beef sandwiches	350,000 - 1,000,000 25,000 - 40,000 5	Steve Fretz	Steve Fretz Co-Owner (213) 304-0354	
44	 Go Greek Yogurt 450 Bedford Drive, Suite 206 Beverly Hills 90210; gogreekyogurt.com	3 ¹ 3 ¹	NA NA	Greek frozen yogurt	NA NA	NA	Jonathan Williams-Margaritakis CEO (310) 859-2711	
45	 NorthStar Moving Co. 20401 Prairie St. Chatsworth 91311; northstarmoving.com	1 1	3 3	moving and storage company	113,800 - 245,150 50,000 7.5	Ram Katalan	Laura McHolm Co-Founder, Director of Marketing (800) 275-7767	

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: Information on this list was provided by representatives of the franchises and Franchise Disclosure Documents filed with the California Department of Business Oversight. Franchisers are ranked by number of franchised locations. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes

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